

A photograph of two construction workers at a site. The worker in the foreground is wearing a grey hard hat with a yellow safety vest over an orange shirt, and is using a red power tool on a concrete slab. The worker in the background is wearing a red hard hat and a yellow safety vest, walking towards the right. The site includes orange traffic barrels, a red pickup truck, and a diamond-shaped sign with a blue arrow. The background shows trees and a utility pole.

# WEBINAR SERIES #9 – Earned Credit Program and Construction Works Program

Presented by: Julia Garibay and Patty Ross on September 28, 2020



Illinois Tollway  
**DIVERSITY**

*Driving Economic Opportunities*

# BUILDING FOR SUCCESS

# ILLINOIS TOLLWAY WEBINAR SERIES

---

## Housekeeping

**All attendees will be muted**

**Please submit questions via the “chat box” function**

- Please provide name & company along with question

**Today’s presentation will be recorded and posted online at later date**

**Please fill out survey following the presentation**

# ILLINOIS TOLLWAY WEBINAR SERIES

---

## Commitment to Diversity

**Tollway's Diversity Department is a driving force for increasing economic opportunities in the diverse communities we serve**

- Tollway programs and initiatives provide small, diverse and veteran businesses and individuals with opportunities to grow and succeed

### **Tollway Diversity's renewed focus**

- Increased training and education opportunities
- PSB review process
- Outreach to broader small/DBE/veteran companies
- Recruiting new firms
- Innovative ideas to create new contracting and employment opportunities



**BUILDING FOR SUCCESS**

# ILLINOIS TOLLWAY WEBINAR SERIES

---

## **TODAY'S TOPIC: Earned Credit Program (ECP) and Construction Works Program (CW)**



Illinois Tollway  
**DIVERSITY**

*Driving Economic Opportunities*

## **BUILDING FOR SUCCESS**

# ILLINOIS TOLLWAY WEBINAR SERIES

---

## Increasing Diversity in the Field

**Tollway programs provide construction industry opportunities for historically underrepresented individuals including:**

- African-Americans, Hispanics, Asian-Americans
- Women and Veterans
- Eligible offenders and exonerated individuals

**The Tollway awards incentives for contractors that hire and retain eligible individuals**

- Virtual credits
- Cash wage reimbursements

**Programs can help individuals with or without prior experience**



**BUILDING FOR SUCCESS**

# ILLINOIS TOLLWAY WEBINAR SERIES

---

## Earned Credit Program (ECP) Overview

**Allows construction contractors to earn virtual dollar bid credits when they hire from a pool of eligible low-income job candidates**

- Race and gender-neutral program

**Allows Contractors the use of these Virtual dollar bid credits toward the lowering of their bid on Tollway Contracts**



**EARNED CREDIT PROGRAM**

POWERED BY THE ILLINOIS TOLLWAY

*Putting your Best Bid Forward*

# ILLINOIS TOLLWAY WEBINAR SERIES

---

## Eligibility

**ECP Candidates must meet WIOA eligibility requirements as determined by Illinois Department of Employment Security (IDES)**

**ECP Candidates may have minimum construction experience and/or receive training via an ECP training partner or pre-apprenticeship program recognized by Illinois Department of Labor**

- Training partner assistance includes pre-apprenticeship training programs, drug testing, preparatory classes, resume writing and interviewing techniques



**EARNED CREDIT PROGRAM**

POWERED BY THE ILLINOIS TOLLWAY

*Putting your Best Bid Forward*



**BUILDING FOR SUCCESS**

# ILLINOIS TOLLWAY WEBINAR SERIES

---

## Contractor Incentives

**Contractors earn virtual dollars to lower their base bid toward future Tollway construction contracts for hiring ECP-eligible individuals**

- While working on any Illinois public project
- Contractors can earn a **one-time new hire Bonus of \$5,000** for employing the ECP Candidate a minimum of 160 hours. Contractors earn 30 cents on the dollar for Laborers, 40 cents on the dollar for the Trades and 50 cents on the dollar for Heavy Equipment Operators and Structural Steel Iron Workers. ECP Candidates can earn the Contractor virtual dollar bid credits for up to 5 years from original hire date.



**EARNED CREDIT PROGRAM**

POWERED BY THE ILLINOIS TOLLWAY

*Putting your Best Bid Forward*

**Advantage of bid credits: Lowers Base Bid**



ILLINOIS TOLLWAY  
DIVERSITY

*Driving Economic Opportunities*

**BUILDING FOR SUCCESS**



# ILLINOIS TOLLWAY WEBINAR SERIES

---

## ConstructionWorks (CW) Overview

### **Creates construction workforce pipeline**

- Prepares diverse individuals for heavy highway and related construction industry careers
- Connects participants to network of experienced career and pre-apprenticeship training partners offering customized construction industry preparation

### **Focuses on long-term success**

- Provides post-hiring support services to increase retention

### **Contractors can earn multiple incentives**



**ConstructionWorks**

POWERED BY THE ILLINOIS TOLLWAY

*Teaching Trades, Building Careers*



**BUILDING FOR SUCCESS**

# ILLINOIS TOLLWAY WEBINAR SERIES

---

## How it Works

### Get connected

- Potential candidates are pre-screened
- Qualified individuals are connected to network of experienced career and pre-apprenticeship training partners
- Training is customized to construction industry
- Unprecedented access to industry resources

### Stay connected

- Post-hiring support follow-up, ongoing training and placement assistance



**ConstructionWorks**

POWERED BY THE ILLINOIS TOLLWAY

*Teaching Trades, Building Careers*

# ILLINOIS TOLLWAY WEBINAR SERIES

---

## Contractor Benefits

### Access to skilled, work-ready individuals

- Participants represent most trades recognized by the U.S. Department of Labor

### Unprecedented level of support

- Job training and support, placement and retention services

### Multiple hiring/retention incentives

- Between 55 and 75 cents on the dollar for CW participants, depending on job description
- \$15 an hour, up to \$100,000 in cash wage reimbursement if employed on Tollway contract



**ConstructionWorks**

POWERED BY THE ILLINOIS TOLLWAY

*Teaching Trades, Building Careers*



**BUILDING FOR SUCCESS**

# ILLINOIS TOLLWAY WEBINAR SERIES

## Hiring Portal

### Locate eligible candidates by:

- Name
- Trade
- Training partner

### Detailed work information

- Certifications held (if any)
- Latest contact information

The screenshot displays the Illinois Tollway Hiring Portal interface. The navigation bar includes links for Home, Reports, Applicant Activity, Applicants (selected), Contractors, Source Agencies, and Users. The main content area is titled "Search Applicants" and shows "165 results for Applicants". On the left, there are search filters for First Name, Last Name, Source Agency (a dropdown menu), and Trade (a list of checkboxes). The right side shows a table of applicant results.

Name ↑	ECP Start Date ↑	Trade	Certification	Phone
Bryant Adams	8 / 19 / 2019	Laborer		312-758-9474
Rolando Aguirre	5 / 14 / 2019	Cement Mason Laborer Machine Operator Operating Engineer Painter Plumber	Other (Asbestos Certificate)	224.400.3194
Karim Akkal	8 / 26 /	Electrician Machine Operator		708-717-2869

# ILLINOIS TOLLWAY WEBINAR SERIES

---

## For More Information

### Earned Credit Program

- Contact Patty Ross, DBE Coordinator, Illinois Tollway
- [pross@getipass.com](mailto:pross@getipass.com)
- Visit the Diversity Programs section at [Illinoistollway.com](http://Illinoistollway.com)



### EARNED CREDIT PROGRAM

POWERED BY THE ILLINOIS TOLLWAY

*Putting your Best Bid Forward*

### ConstructionWorks

- Contact Julia Garibay, DBE Manager, Illinois Tollway
- [Jgaribay@getipass.com](mailto:Jgaribay@getipass.com)
- Visit the Diversity Programs section at [Illinoistollway.com](http://Illinoistollway.com)



### ConstructionWorks

POWERED BY THE ILLINOIS TOLLWAY

*Teaching Trades, Building Careers*



# BUILDING FOR SUCCESS

# ILLINOIS TOLLWAY WEBINAR SERIES

## IllinoisTollway.com

**Ultimate resource for doing business**

**Construction and Engineering**

- Contractor and consultant resources

**Goods and Services**

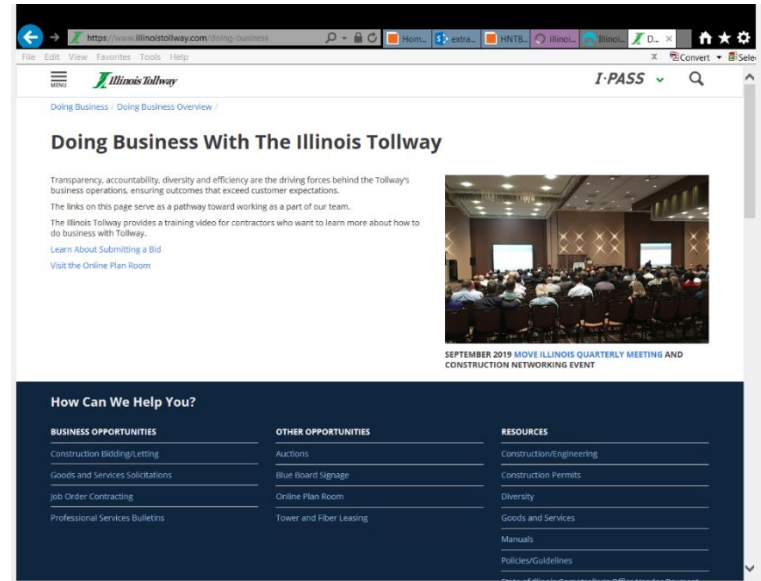
- Current goods and services bidding information

**Diversity Programs**

- Outreach and networking events

**Register for Tollway Diversity alerts!**

- [lpnce@getipass.com](mailto:lpnce@getipass.com)



The screenshot shows the Illinois Tollway website's 'Doing Business' section. The page title is 'Doing Business With The Illinois Tollway'. Below the title, there is a paragraph of text: 'Transparency, accountability, diversity and efficiency are the driving forces behind the Tollway's business operations, ensuring outcomes that exceed customer expectations. The links on this page serve as a pathway toward working as a part of our team. The Illinois Tollway provides a training video for contractors who want to learn more about how to do business with Tollway. Learn About Submitting a Bid Visit the Online Plan Room'. To the right of this text is a photograph of a large meeting room with many people seated at tables, facing a stage with a screen. Below the photo is the caption: 'SEPTEMBER 2019 MOVE ILLINOIS QUARTERLY MEETING AND CONSTRUCTION NETWORKING EVENT'. At the bottom of the page, there is a dark blue section titled 'How Can We Help You?' which contains three columns of links: 'BUSINESS OPPORTUNITIES' (Construction Bidding/Letting, Goods and Services Solicitations, Job Order Contracting, Professional Services Bulletins), 'OTHER OPPORTUNITIES' (Auctions, Blue Board Signage, Online Plan Room, Tower and Fiber Leasing), and 'RESOURCES' (Construction/Engineering, Construction Permits, Diversity, Goods and Services, Manuals, Policies/Guidelines).



# BUILDING FOR SUCCESS

# ILLINOIS TOLLWAY WEBINAR SERIES

---

## Questions?



Illinois Tollway  
**DIVERSITY**

*Driving Economic Opportunities*

**BUILDING FOR SUCCESS**



THANK YOU!



Illinois Tollway  
**DIVERSITY**

*Driving Economic Opportunities*

**BUILDING FOR SUCCESS**