



WEBINAR SERIES #17 – Small Business Initiative

Presented by: Jim Mayer, Shavon Moore and Tracey Bailey on December 14, 2020



BUILDING FOR SUCCESS

WEBINAR SERIES

Housekeeping

All attendees will be muted

Please submit questions via the “chat box” function

- Please provide name & company along with question

Today’s presentation will be recorded and posted online at later date

Please fill out survey following the presentation

WEBINAR SERIES

Commitment to Diversity

Tollway's Diversity Department is a driving force for increasing economic opportunities in the diverse communities we serve

- Tollway programs and initiatives provide small, diverse and veteran businesses and individuals with opportunities to grow and succeed

Tollway Diversity's renewed focus

- Increased training and education opportunities
- PSB review process
- Outreach to broader small/DBE/veteran companies
- Recruiting new firms
- Innovative ideas to create new contracting and employment opportunities



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WEBINAR SERIES

TODAY'S TOPIC: Small Business Initiative



Illinois Tollway
DIVERSITY

Driving Economic Opportunities

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Illinois Tollway **DIVERSITY**

Driving Economic Opportunities

Presented by Jim Mayer, Shavon Moore and Tracey Bailey
Small Business Initiative
December 14, 2020

INITIATIVE GOAL

The Illinois Tollway's Small Business Initiative (SBI) is intended to create additional prime and subcontracting opportunities for small construction companies on Tollway construction contracts.



INITIATIVE OVERVIEW

Small Business Initiative (SBI) puts small businesses in a better position to succeed and grow by:

- ✓ Identifying select construction contracts, generally with values of approximately \$5 million or less, specifically for small businesses to perform as prime and subcontractors
- ✓ Establishing small business diversity goals for select construction contracts on a project-by-project basis
- ✓ Requiring a minimum 35% self performance goal for all prime contractors

PARTICIPATION ELIGIBILITY

In order to compete for work on Small Business Initiative (SBI) contracts, prime and subcontractors must be registered with the Illinois Tollway as a small business. Criteria for registering as a small business with the Tollway includes:



Registering with the Chief Procurement Office as a small business, which defines a construction small business as having \$14 million or less annual gross revenue.



Meet specifications that may include prequalification with either the Illinois Department of Transportation or Illinois Capital Development Board, determined on a project-by-project basis



Complete the Tollway SBI application process which affirms registration with the CPO

CONTRACT SIZES AND SCOPES

Expected scopes of work



Demolition



Electrical



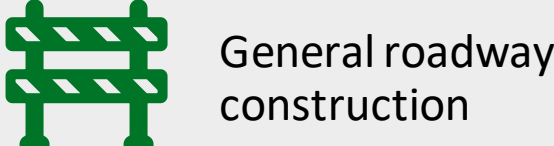
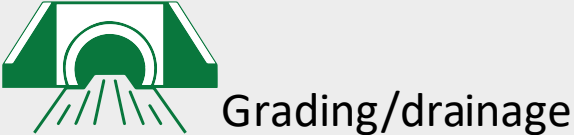
Vertical



Structural

CONTRACT SIZES AND SCOPES

Expected scopes of work



SMALL BUSINESS TIERS

	TIER 1	TIER 2	TIER 3
Contract value estimate	\$1,000,000 or less	\$1,000,001 to \$3,000,000.	\$3,000,001 to \$5,000,000.
Prequalification required	No	No, unless otherwise stipulated by the Tollway in the specifications of the bid documents	No, unless otherwise stipulated by the Tollway in the specifications of the bid documents
Contracts include diversity goals	No	Yes	Yes
Contracts may include Rolling Owners Construction Insurance Program (ROCIP)	Yes	Yes	Yes
Minimum self-performance for prime contractors	35%	40%	35%
Prime and subs must be registered in the SBI	Yes	Yes	Yes

HOW TO PARTICIPATE IN SBI

First, make sure you are registered with State

- ✓ Firms must meet the eligibility criteria and register within the Illinois Procurement Gateway as a small business in order to bid on Tollway SBI contracts
- ✓ Information regarding registration can be found on the Illinois Procurement Gateway at ipg.vendorreg.com



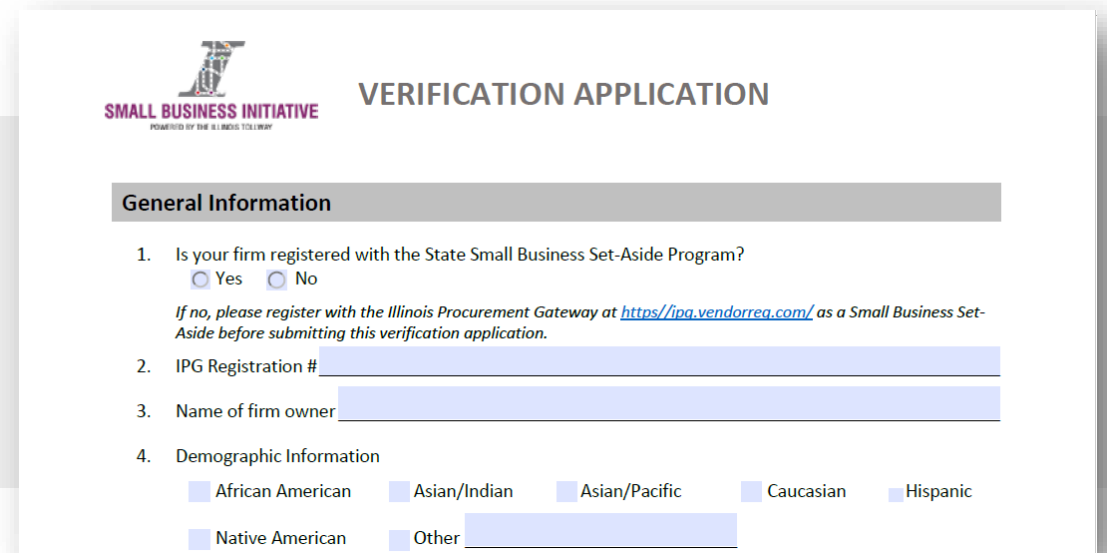
HOW TO PARTICIPATE IN SBI

Complete Tollway application process

- ✓ Complete Tollway application that confirms SBSP registration status with Illinois Procurement Gateway
 - IPG registration includes providing business name and contact info, annual gross sales, state and federal tax returns firm Tax ID and company type

✓ Register for Tollway alerts

Visit Diversity homepage at illinoistollway.com



The screenshot shows a 'VERIFICATION APPLICATION' form for the Small Business Initiative. The form is titled 'GENERAL INFORMATION' and contains the following sections:

- 1. Is your firm registered with the State Small Business Set-Aside Program?
 Yes No
If no, please register with the Illinois Procurement Gateway at <https://ipa.vendorreg.com/> as a Small Business Set-Aside before submitting this verification application.
- 2. IPG Registration #
- 3. Name of firm owner
- 4. Demographic Information
 African American Asian/Indian Asian/Pacific Caucasian Hispanic
 Native American Other

HOW TO PARTICIPATE

Know what's coming



Visit IllinoisTollway.com, bid-letting schedule updated every 1-2 weeks

ROUTE	TYPE OF WORK	PROJECT DESCRIPTION	PROJECT NUMBER	ADVERTISE DATE	BID OPENING DATE	ESTIMATED BOARD APPROVAL	ESTIMATED NOTICE TO PROCEED	CONTRACT COMPLETION DATE	COST MAGNITUDE (See key)
S/W	Miscellaneous	Systemwide Sign Fabrication and Installation	9228	19-Oct-20	A 24-Nov-20	21-Jan-21	19-Mar-21	30-Dec-23	U
90	Lighting	I-90 Lighting Upgrades and LED Retrofit, MP 12.0 (East Riverside Boulevard) to MP 17.85 (I-39)	4547	5-Nov-20	A 8-Dec-20	21-Jan-21	22-Mar-21	19-Nov-21	USA
294	Rehabilitation	Structural Repairs and Noise Abatement Wall Construction, Tri-State Tollway (I-94), MP 11.6 (Belvidere Road) to MP 25.28 (Lake Cook Road)	4538R	5-Nov-20	A 10-Dec-20	21-Jan-21	22-Mar-21	13-Aug-21	U
EO	Ramp	O'Hare to WB IL Route 390 Ramp Bridge Construction	4722	28-Oct-20	A 15-Dec-20	21-Jan-21	18-Mar-21	27-May-22	U
IDOT		IDOT Bid Letting							
88	Maint. Facility	M-8 Maintenance Facility Westbound Access Road	4544	14-Dec-20	19-Jan-21	18-Feb-21	28-Apr-21	30-Nov-21	USA
S/W	Miscellaneous	Systemwide Fiber Optic Construction	4549	8-Dec-20	21-Jan-21	18-Feb-21	15-Apr-21	15-Jun-22	USA
EO	Fabrication	Steel Beam and Bearing Fabrication	4719	17-Dec-20	29-Jan-21	18-Mar-21	12-May-21	TBD	C
355	Repairs	Structural Repairs, I-355, MP 23.4 (22nd Street) to MP 29.8 (Army Trail Road)	4256-2	5-Jan-21	4-Feb-21	18-Mar-21	17-May-21	TBD	U
294	Replacement	Replacement of Pedestrian Crossing Bridge over I-294	TBD(4424-1)	6-Jan-21	17-Feb-21	15-Apr-21	14-Jun-21	25-Aug-22	U





Illinois Tollway
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Driving Economic Opportunities

THANK YOU

WEBINAR SERIES

IllinoisTollway.com

Ultimate resource for doing business with the Tollway

Doing Business

Construction and Engineering

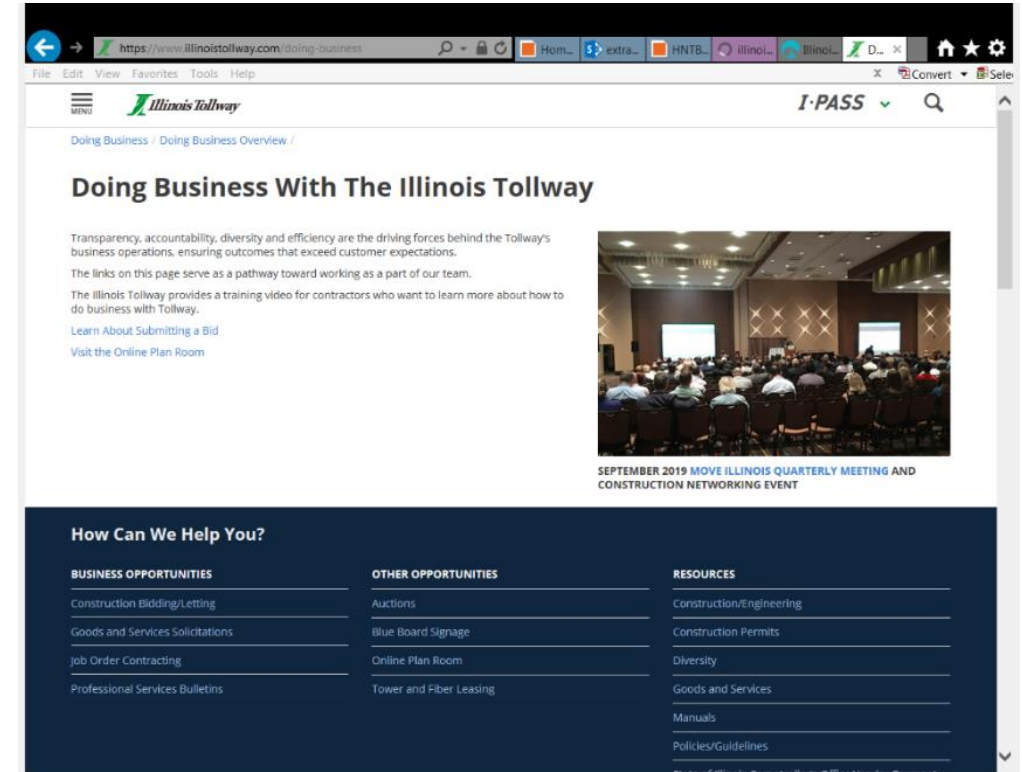
- Contractor and consultant resources

Goods and Services

- Current goods and services bidding information

Diversity Programs

- Outreach and networking events



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THANK YOU!



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