

TENTATIVE 2019 BUDGET

October 18, 2018

Mike Colsch



2019 Budget Schedule

October

Tentative 2019 Budget presented to Board

November

- ✓ Public review/comment on Tentative 2019 Budget
- Public comments presented to Board
- Incorporate changes arising from review process

December

✓ Board votes on Final 2019 Budget



2019 Tentative Budget Highlights

Revenue

✓ Steady growth year-over-year

Maintenance and Operations

- Increase in credit card fees and outside services to support electronic toll collection and customer service activities
- Operating costs consistent with financial plan

Capital Program

 Demonstrates the Tollway's commitment to infrastructure improvements, maintaining system integrity and technology



2019 Revenue Sources

Sources of Revenues FY 2018 - FY 2019

| | FY 2018 | FY 2018 | FY 2019 |
|---|---------|-----------|-------------|
| (\$ millions) | Budget | Estimates | Projections |
| Toll Revenues and Evasion Recovery | \$1,430 | \$1,417 | \$1,470 |
| Investment Income | 12 | 28 | 30 |
| Concessions and Miscellaneous Revenues | 8 | 10 | 10 |
| Revenues Total | \$1,450 | \$1,455 | \$1,510 |

* CDM Smith's expected toll revenue estimate for fiscal year 2019 totals \$1,486.9 million. Tollway makes adjustments to reflect toll non-payments, underpayments and evasion recovery. Please refer to pages XX-XX of the 2019 Tentative Budget book for additional information.



Note: Numbers may not add to totals due to rounding

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2019 Revenue Allocations

MORE THAN 75 PERCENT OF REVENUES ALLOCATED TO SUPPORT INFRASTRUCTURE

| | FY 2018 | FY 2018 | FY 2019 |
|-------------------------------------|---------|-----------|-------------|
| (\$ millions) | Budget | Estimates | Projections |
| Maintenance and Operations | \$353 | \$336 | \$365 |
| Debt Service Transfers | 413 | 410 | 441 |
| Deposits to Renewal and Replacement | 684 | 709 | 704 |
| and Improvement | | | |
| Revenues Total | \$1,450 | \$1,455 | \$1,510 |

(1) M&O Transfers For FY 2018 estimate may differ due to amounts carried over from prior year.



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2019 Maintenance and Operations

KEY DRIVERS OF OPERATING BUDGET

- Increase in total payroll due to salary and wage adjustments, offset by a decrease in estimated retirement contributions
- Increase in credit card fees associated with higher toll revenue
- Increase in customer service and consulting costs to support increase in transaction growth and technology
- Decrease in equipment maintenance for toll collection equipment and new back-office software



Focus on the customer

The Illinois Tollway serves

- 1.6 million daily drivers
- ✓ 88 percent of all transactions are I-PASS transactions

2019 Operating Budget includes

- ✓ \$94 million in business systems to support customer service and tolling technology
- ✓ \$34.8 million for State Police to improve safety services
- ✓ \$71 million for roadway maintenance and technology
- \$20.6 million for Information Technology

Goal: Enhance the customer driving experience



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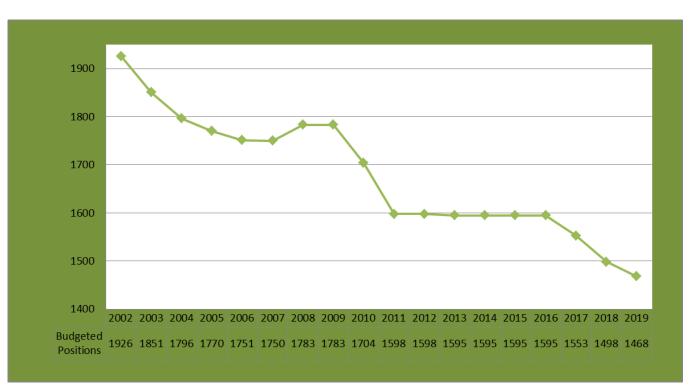
2019 Maintenance and Operations by Category

| Category | 2017 | 2018 | 2019 | \$ Change | % Change |
|---------------------------------------|------------------------|-------------------|-------------------|---------------------|---------------------|
| (\$ millions) | Actual Expenditures | Budget Request | Budget Request | from 2018 Budget | from 2018 Budget |
| Salary and Wages | \$103.7 | \$104.2 | \$105.7 | \$1.5 | 1.5% |
| FICA and Retirement | 54.6 | 63.0 | 62.6 | (0.5) | (0.7%) |
| Group Insurance | 33.8 | 39.8 | 39.4 | (0.4) | (1.0%) |
| All Other Insurance | 7.5 | 11.5 | 11.6 | 0.2 | 1.3% |
| Credit Card Fees and Bank Charges | 26.1 | 27.1 | 30.3 | 3.2 | 11.8% |
| All Other Contractual Services | 52.5 | 58.2 | 66.2 | 7.9 | 13.6% |
| Equipment/ Office Rental/ Maintenance | 23.4 | 29.2 | 27.2 | (2.0) | (6.8%) |
| Parts and Fuels | 6.0 | 6.0 | 6.9 | 0.9 | 14.4% |
| Utilities | 8.1 | 8.2 | 8.9 | 0.7 | 8.0% |
| Operational Materials and Supplies | 5.1 | 6.7 | 7.7 | 1.1 | 15.8% |
| Other Miscellaneous Expenses | 0.9 | 1.0 | 1.0 | 0.1 | 6.5% |
| Recovery of Expenses | (2.3) | (2.3) | (2.3) | - | 0.0% |
| Total M and O Expenditures | \$319.4 | \$352.8 | \$365.4 | \$12.6 | 3.6% |

INCREASE IN OPERATING COSTS – 3.6 PERCENT FROM 2018 BUDGET



Tollway Headcount – As of 12/31 annually HEADCOUNT LOWEST IN MORE THAN 30 YEARS





2019 Debt Service

- Assumes issuance of \$400 million of new bonds in 2019
- ✓ Outstanding debt at 1/1/2019 is \$6.3 billion
 - Includes \$300 million new bond issuance planned in 4th Quarter 2018

Transfers for debt service estimated at \$441 million

- Interest \$319 million
- Principal \$131 million
- Other \$ 6 million (bond-related costs)
- Offset by \$ (15) million federal Build America Bonds subsidy

✓ Estimated debt service coverage of 2.6x in 2018 and 2.5x in 2019



Capital Program

KEY 2019 CAPITAL PROGRAM HIGHLIGHTS

Elgin O'Hare Western Access Project

- Continued advance work for new I-490 Tollway
- Construction of I-490 Interchange flyover ramps and connection to Illinois Route 390 Tollway
- Construction work at I-490/I-294 Interchange and I-490/I-90 Interchange
- Right-of-way purchases and utility relocations

Central Tri-State Tollway (I-294) Project

- Continued design and construction for reconstruction between 95th Street and Balmoral Avenue
- Right-of-way acquisition and utility relocations

Tri-State Tollway (I-294)/I-57 Interchange Project

Phase II ramp construction to begin in 2019



Capital Program

KEY 2019 CAPITAL PROGRAM HIGHLIGHTS

Systemwide Projects

- Bridge, pavement and interchange improvements
- Toll collection and information technology improvements
- Maintenance facility upgrades and program support

Reagan Memorial Tollway (I-88)

- Complete bridge and ramp rehabilitation between Illinois Route 251 and Illinois Route 56
- ✓ Complete reconstruction and widening between York Road and I-290

Veterans Memorial Tollway (I-355)

Complete resurfacing from I-55 to Army Trail Road



Capital Program Summary

| (\$ millions) | 2018 Budget | 2018 Estimated Expenditures | 2019 Request | \$ Change from 2018 Estimate |
|-------------------------------------|----------------|--------------------------------|-----------------|---------------------------------|
| Existing System Needs | \$798.1 | \$922.4 | 945.2 | \$22.8 |
| Jane Addams Memorial Tollway (I-90) | 24.4 | 36.7 | 12.6 | (24.0) |
| Tri-State Tollway (I-94/I-294/I-80) | 238.1 | 266.2 | 444.7 | 178.5 |
| Veterans Memorial Tollway (I-355) | 35.1 | 103.1 | 23.7 | (79.4) |
| Reagan Memorial Tollway (I-88) | 175.0 | 166.3 | 66.6 | (99.7) |
| Systemwide Improvements | 325.5 | 350.1 | 397.6 | 47.6 |
| System Expansion | \$385.6 | \$257.4 | \$462.0 | \$204.6 |
| Tri-State (I-294)/I-57 Interchange | 0.0 | 0.4 | 28.0 | 27.7 |
| Elgin O'Hare Western Access Project | 375.9 | 247.7 | 423.3 | 175.6 |
| Other Emerging Projects | 9.7 | 9.4 | 10.7 | 1.3 |
| Capital Program Total | \$1,183.7 | \$1,179.8 | \$1,407.2 | \$227.4 |
| Totals may not add due to rounding. | | | | |



Totals may not add due to rounding.

Tentative 2019 Budget Summary

CONSISTENT WITH THE LONG-TERM FINANCIAL PLAN

- Eighth year of *Move Illinois* total 2019 Capital Program projected to be \$1.4 billion
 - 50 percent of the spending, or \$7 billion, will be spent on Move Illinois Program by 2019
- ✓ Revenue budget 3.8 percent over 2018 estimate
- ✓ Operating costs budget 3.6 percent over 2018 budget
- ✓ Debt service coverage projected at 2.5x in 2019







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2019 Maintenance and Operations By Department

| Department (\$ thousands) | 2017 Actual Expenditures | 2018 Budget | 2019 Request | \$ Change from 2018 Budget | % Change from 2018 Budget |
|--|--------------------------------|----------------|-----------------|----------------------------------|---------------------------------|
| Business Systems | \$81,538 | \$85,854 | \$93,862 | \$8,007 | 9.3% |
| Engineering | 72,679 | 76,018 | 77,990 | 1,971 | 2.6% |
| Executive Office and Directors | 1,667 | 2,283 | 2,465 | 182 | 8.0% |
| Information Technology | 14,530 | 18,682 | 20,602 | 1,920 | 10.3% |
| Inspector General | 720 | 954 | 1,156 | 202 | 21.2% |
| Internal Audit | 679 | 924 | 948 | 24 | 2.6% |
| Legal | 1,429 | 1,854 | 1,926 | 71 | 3.8% |
| Office of Enterprise Wide Operations | 66,414 | 68,532 | 67,525 | (1,007) | (1.5%) |
| Administration | 3,998 | 4,081 | 4,229 | 148 | 3.6% |
| Communications | 1,574 | 1,670 | 1,583 | (86) | (5.2%) |
| Diversity and Strategic Development | 2,592 | 5,846 | 5,766 | (79) | (1.4%) |
| Toll Operations | 58,249 | 56,936 | 55,946 | (990) | (1.7%) |
| Office Of Finance | 46,867 | 61,579 | 61,532 | (47) | (0.1%) |
| Finance | 41,630 | 56,684 | 56,685 | 2 | 0.0% |
| Procurement | 5,238 | 4,895 | 4,847 | (49) | (1.0%) |
| Planning | 2,184 | 2,375 | 2,579 | 203 | 8.6% |
| State Police | 30,692 | 33,694 | 34,790 | 1,097 | 3.3% |
| Authority Total Totals may not add due to rounding. | \$319,399 | \$352,750 | \$365,374 | \$12,624 | 3.6% |

Totals may not add due to rounding.



Move Illinois Program Summary

| Existing System Needs | | | | | |
|--|---------|-----------|-----------|-----------|----------|
| Jane Addams Memorial Tollway (I-90) | \$150.2 | \$24.4 | \$36.8 | \$12.6 | (\$24.2) |
| Tri-State Tollway (I-94/I-294/I-80) | 44.2 | 238.1 | 265.4 | 444.7 | 179.3 |
| Veterans Memorial Tollway (I-355) | 6.7 | 35.1 | 103.1 | 23.7 | (79.4) |
| Reagan Memorial Tollway (I-88) | 15.7 | 175.0 | 165.4 | 66.6 | (98.8) |
| Systemwide Improvements | 208.7 | 323.5 | 345.3 | 397.6 | 52.3 |
| Existing System Needs Total | \$425.5 | \$796.1 | \$916.1 | \$945.2 | \$29.1 |
| System Expansion | | | | | |
| Tri-State Tollway (I-294)/I-57 Interchange | \$0.9 | \$0.0 | \$0.4 | \$28.0 | \$27.7 |
| Elgin O'Hare Western Access Project | 318.2 | 375.9 | 247.7 | 423.3 | 175.6 |
| Other Emerging Projects | 2.5 | 9.7 | 9.4 | 10.7 | 1.3 |
| System Expansion Total | \$321.5 | \$385.6 | \$257.4 | \$462.0 | \$204.6 |
| Move Illinois Program Total | \$747.0 | \$1,181.8 | \$1,173.5 | \$1,407.2 | \$233.8 |

Debt Service Schedule

| (\$millions) Fiscal Year | Principal | Interest | Total Debt Service |
|-----------------------------|-----------|----------|--------------------|
| 2018 | 124 | 300 | 424 |
| 2019 | 130 | 318 | 448 |
| 2020 | 138 | 321 | 458 |
| 2021 | 144 | 314 | 458 |
| 2022 | 151 | 306 | 458 |
| 2023 | 159 | 299 | 458 |
| 2024 | 168 | 290 | 458 |
| 2025 | 189 | 283 | 471 |
| 2026 | 241 | 275 | 516 |
| 2027 | 258 | 263 | 521 |
| 2028 | 269 | 252 | 521 |
| 2029 | 280 | 241 | 521 |
| 2030 | 292 | 229 | 521 |
| 2031 | 302 | 219 | 521 |
| 2032 | 318 | 203 | 521 |
| 2033 | 335 | 187 | 521 |
| 2034 | 354 | 167 | 521 |
| 2035 | 374 | 147 | 521 |
| 2036 | 393 | 128 | 521 |
| 2037 | 413 | 108 | 521 |
| 2038 | 426 | 88 | 513 |
| 2039 | 447 | 66 | 513 |
| 2040 | 322 | 44 | 366 |
| 2041 | 257 | 28 | 285 |
| 2042 | 148 | 15 | 163 |
| 2043 | 155 | 8 | 163 |

Note: Numbers may not add to totals due to rounding

NOTES:

- √ Includes existing debt service plus debt service on:
 (i) \$300 million of new money bonds expected to be sold by 2018 year end; and (ii) \$400 million of new money bonds assumed issued July 1, 2019.
- $\sqrt{}$ Debt service due January 1 of a given calendar year is included in the prior fiscal year, per the Trust Indenture.
- $\sqrt{}$ Debt service does not include liquidity or remarketing costs for Tollway variable rate bonds. Such costs are currently approximately \$5 million annually.
- √ Interest expense does not net out anticipated federal subsidies related to Build America Bonds, expected to total approximately \$15 million in each of 2018/2019.
- √ Interest expense on variable rate bonds is estimated at the synthetic fixed rates on such bonds, incorporating payments on associated interest rate hedge agreements (aka swaps).





THANK YOU

