

Customer Service Committee

November 8, 2012

Customer Service Workplan: Overview

Key Decisions	Decision-Making Timeframe		
	4-6 months	6-12 months	12+ months
Violations Framework • Fines vs. fees / notices vs. invoices • Two-year "look-back" • Collections • All Electronic Tolling (AET) considerations	S 9	X	X
Fleet Policies			X
Feedback Transponders ("beeping transponders")		X	
American Express Fees Comple	ie X		



Violation Framework: Settlement Guidelines

Current features characterized by parameters

- For I-PASS, cash tolls only until due date of second notice
- For I-PASS, cash tolls and some \$20 fines until litigation
- For non-I-PASS, cash tolls only IF the violator can add their plate to an existing I-PASS account that has the same name and/or address
- □ For non-I-PASS, cash tolls and some \$20 fines until litigation IF the violator can add their plate to an existing I-PASS account that has the same name and/or address

Greater flexibility may be needed

- Registered owner does not live full-time at listed address (same is true for businesses with multiple offices)
- Our Customer Service Representatives create data entry errors

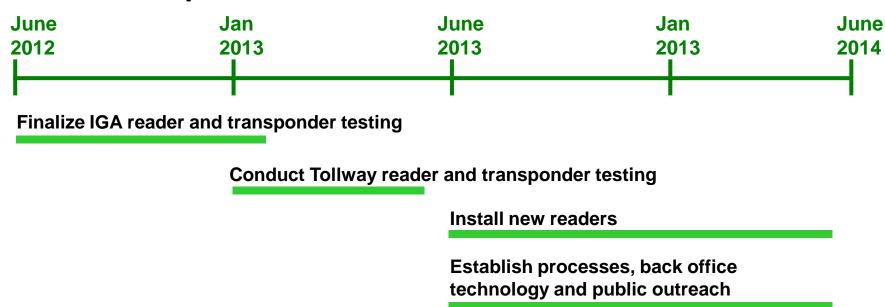


Feedback Transponders: Survey Results

- **70,000 responses**
- Nearly 90 percent of respondents have one or two transponders
- Only 1 percent of respondents self-identify as "commercial"
- Almost 85 percent of respondents indicated they would like to have a feedback transponder, but fewer than 20 percent indicated they would be willing to pay extra
- Of the respondents who indicated they would be willing to pay extra for a feedback transponder:
 - More than 80 percent prefer a one-time fee (versus monthly)
 - Only 30 percent indicated they would be willing to pay more than \$10 for a one-time fee
 - Only 30 percent indicated they would be willing to pay more than \$1/month

Feedback Transponders: Timeline

Potential Implementation Timeline



NOTE: Kapsch technology to allow for multi-protocol lane functionality, which is the future of interoperability, along with feedback transponder lane functionality, is still under development.



Procurement: Retail Distribution

Key features

- Transponders and gift cards available at more than 180 retail outlets.
- More than 50 percent of new transponders and 85 percent of replacement transponders are processed through retail outlets.
- Retail outlet availability requires the provision of distribution, packaging and back-end inventory support services.

Recommended vendor

- ☐ IGOR, the Watchdog Corporation, a certified Woman-Owned Business Enterprise Illinois corporation specializing in fulfillment and distribution services. IGOR has been in business for more than 30 years.
- □ Five-year contract in the amount of \$12.5 million.
- Contract would replace existing contract with IGOR starting April 1.





THANK YOU