

# 2012 Second Quarter Budget to Actual Review

(Preliminary and Unaudited)

## **2012 Revenue Sources and Allocations Budget Projection – December 2011**

(\$ millions)

#### **SOURCES OF REVENUE**

|                                 | 2012 Budget |
|---------------------------------|-------------|
| Toll Revenue & Evasion Recovery | \$963       |
| Investment Income               | 1           |
| Concessions & Misc.             | 9           |
| Total Revenue                   | \$973       |

#### **ALLOCATIONS OF REVENUE**

|                            | 2012 Budget |
|----------------------------|-------------|
| Maintenance and Operations | \$268       |
| Operating Reserve          | 10          |
| Debt Service Transfers     | 255         |
| Deposit to RR & I          | 440         |
| Total Allocation           | \$973       |



## **2012 Second Quarter Highlights Budget vs. Actual**

- Toll revenue exceeded budget by \$1.6 million
  - Year-over-year transactions forecasted to decrease
    5.2 percent for the second quarter; actual transaction decreased only 2.2 percent
- Evasion Recovery
  - An adjustment for a change in accounting treatment reduced revenues by \$5.8 million



## 2012 Second Quarter Highlights Budget vs. Actual

- Maintenance and Operations \$4 million below budget
  - Vacancies, contracted services and materials/operational supplies were less than expected
- ☐ Capital Program \$29.4 million below budget
  - Bid savings
  - Schedule modifications and procurement delays
  - Scope reductions



### **2012 Second Quarter Revenue** Budget vs. Actual

(\$ thousands)

|                                 | 2nd Qtr   |           | Variance  |        |
|---------------------------------|-----------|-----------|-----------|--------|
|                                 | Budget    | Actual    | \$        | %      |
| Toll Revenue & Evasion Recovery | \$246,533 | \$240,494 | (\$6,039) | -2.4%  |
| Concessions                     | 500       | 568       | 68        | 13.6%  |
| Investment Income               | 250       | 288       | 38        | 15.2%  |
| Miscellaneous                   | 1,736     | 1,004     | (732)     | -42.2% |
| Total Revenue                   | \$249,019 | \$242,354 | (\$6,665) | -2.7%  |

Excluding the \$5.8 million accounting adjustment to evasion recovery, second quarter toll revenue and evasion recovery variance from budget would be (\$241) thousand.



## 2012 Second Quarter M&O Expenditures Budget vs. Actual

(\$ thousands)

|   | 2nd Qtr  |          | Variance  |        |
|---|----------|----------|-----------|--------|
|   | Budget   | Actual   | \$        | %      |
| Payroll and Related Costs                   | \$37,218 | \$35,125 | (\$2,093) | -5.6%  |
| Group Insurance                             | 6,962    | 6,663    | (299)     | -4.3%  |
| Contractual Services                        | 9,821    | 9,222    | (600)     | -6.1%  |
| Materials/Oper. Supplies/Other Exp.         | 2,240    | 1,880    | (361)     | -16.1% |
| Utilities                                   | 1,572    | 1,316    | (256)     | -16.3% |
| All Other Insurance                         | 2,400    | 2,284    | (116)     | -4.8%  |
| Parts & Fuel                                | 1,374    | 1,351    | (23)      | -1.7%  |
| Equipment / Office Rental & Maint.          | 3,240    | 2,951    | (289)     | -8.9%  |
| Employee Development                        | 225      | 200      | (25)      | -11.0% |
| Recovery of Expenses                        | (592)    | (566)    | 26        | 4.3%   |
| Total Maintenance & Operations Expenditures | \$64,461 | \$60,427 | (\$4,035) | -6.3%  |



### 2012 Second Quarter Capital Program Expenditures Projection vs. Actual

The Tollway anticipates as much as \$84 million in scheduling changes primarily due to procurement challenges.

(\$ thousands)

|   |            |            | ν.         | /      |
|---|------------|------------|------------|--------|
|   | 2nd Qtr    |            | Varia      | ance   |
|   | Projection | Actual (1) | \$         | %      |
| Tri-State Tollway (I-94/I-294/I-80)           | \$32,368   | \$27,121   | (\$5,247)  | -16.2% |
| Reagan Memorial Tollway (I-88)                | 21,729     | 14,149     | (7,580)    | -34.9% |
| Jane Addams Memorial Tollway (I-90)           | 9,383      | 8,111      | (1,273)    | -13.6% |
| Veterans Memorial Tollway (I-355)             | 1,101      | 508        | (593)      | -53.9% |
| Open Road Tolling (ORT)                       | 850        | 493        | (357)      | -42.1% |
| Systemwide Improvements                       | 30,063     | 23,752     | (6,311)    | -21.0% |
| Tri-State Tollway (I-294/I-57) Interchange    | -          | 1,939      | 1,939      | N/A    |
| Elgin O'Hare West Bypass                      | 479        | 114        | (365)      | 76.3%  |
| Move Illinois & CRP Subtotal                  | \$95,973   | \$76,186   | (\$19,787) | -20.6% |
| "Other" Capital Projects                      | 14,400     | 7,750      | (6,650)    | -46.2% |
| Capital Program Subtotal                      | \$110,373  | \$83,936   | (\$26,437) | -24.0% |
| Intergovernmental Agreement Reimbursement (2) | -          | (2,974)    | (2,974)    | N/A    |
| Total Capital Program Expenditures            | \$110,373  | \$80,962   | (\$29,411) | -26.6% |

<sup>(1)</sup> Capital Program Actual included \$40,401 thousand in work completed for which payments have not been made as of June 30, 2012.

<sup>(2)</sup> Intergovernmental Agreement Reimbursements were for work performed in prior periods.

### **2012 Transactions and Revenue**

- Passenger vehicle transactions forecasted to decline 5.9 percent for 2012
  - Actual transactions declined only 2.6 percent through June
- Commercial vehicle transactions forecasted to increase2.2 percent for 2012
  - Actual transactions increased 5.2 percent through June
- ☐ Toll revenue projected to increase 41.0 percent for 2012 (42.1 percent for the first 6 months)
  - Actual toll revenue increased 44.1 percent through June



### **2012 Fund Balance**

Fund Balances are adequate to fund Maintenance & Operations and Capital Program

(\$ millions)

|                               | (Ψ 11σ1.ισ)       |               |        |  |
|-------------------------------|-------------------|---------------|--------|--|
|                               | Balance           |               |        |  |
| Accounts                      | December 31, 2011 | June 30, 2012 | Change |  |
| Maintenance & Operations      | \$26              | \$35          | \$9    |  |
| Operating Sub-Account         | 9                 | 13            | 4      |  |
| Operating Reserve Sub-Account | 17                | 22            | 5      |  |
| Renewal & Replacement         | 229               | 302           | 73     |  |
| Improvement                   | 137               | 157           | 20     |  |



### **Appendix**



### 2012 Year-to-Date Revenue Budget vs. Actual

(\$ thousands)

|                                 |           | (+        | ,         |        |
|---------------------------------|-----------|-----------|-----------|--------|
|                                 | Y         | TD        | Varia     | nce    |
|                                 | Budget    | Actual    | \$        | %      |
| Toll Revenue & Evasion Recovery | \$466,339 | \$464,330 | (\$2,009) | -0.4%  |
| Concessions                     | 1,000     | 1,100     | 100       | 10.0%  |
| Investment Income               | 500       | 486       | (14)      | -2.7%  |
| Miscellaneous                   | 3,458     | 2,231     | (1,227)   | -35.5% |
| Total Revenue                   | \$471,297 | \$468,148 | (\$3,150) | -0.7%  |

Excluding the \$5.8 million accounting adjustment to evasion recovery, year-to-date toll revenue and evasion recovery favorable variance from budget would be \$3.8 million.



### 2012 Year-to-Date M&O Expenditures Budget vs. Actual

(\$ thousands)

|   | YTD       |           | Variance  |        |
|---|-----------|-----------|-----------|--------|
|   | Budget    | Actual    | \$        | %      |
| Payroll and Related Costs                   | \$74,437  | \$72,374  | (\$2,063) | -2.8%  |
| Group Insurance                             | 13,924    | 13,836    | (88)      | -0.6%  |
| Contractual Services                        | 18,315    | 16,946    | (1,369)   | -7.5%  |
| Materials/Oper. Supplies/Other Exp.         | 4,481     | 3,152     | (1,329)   | -29.7% |
| Utilities                                   | 3,143     | 2,956     | (187)     | -6.0%  |
| All Other Insurance                         | 4,800     | 4,500     | (300)     | -6.3%  |
| Parts & Fuel                                | 2,794     | 2,041     | (753)     | -26.9% |
| Equipment / Office Rental & Maint.          | 6,481     | 5,993     | (488)     | -7.5%  |
| Employee Development                        | 450       | 415       | (36)      | -8.0%  |
| Recovery of Expenses                        | (1,184)   | (1,053)   | 131       | 11.0%  |
| Total Maintenance & Operations Expenditures | \$127,641 | \$121,159 | (\$6,482) | -5.1%  |



### 2012 Year-to-Date Capital Program Expenditures Projection vs. Actual

The Tollway anticipates as much as \$84 million in scheduling changes primarily due to procurement challenges

(\$ thousands)

|  | YTD        |            | Variance   |        |
|--|------------|------------|------------|--------|
|  | Projection | Actual (1) | \$         | %      |
| Tri-State Tollway (I-94/I-294/I-80)            | \$33,371   | \$27,702   | (\$5,670)  | -17.0% |
| Reagan Memorial Tollway (F88)                  | 22,996     | 14,544     | (8,452)    | -36.8% |
| Jane Addams Memorial Tollway (I-90)            | 19,128     | 13,897     | (5,231)    | -27.3% |
| Veterans Memorial Tollway (F355)               | 1,548      | 157        | (1,391)    | -89.9% |
| Open Road Tolling (ORT)                        | 1,700      | 751        | (949)      | -55.8% |
| Systemwide Improvements                        | 50,983     | 29,440     | (21,543)   | -42.3% |
| Tri-State Tollway (I-294/I-57) Interchange     | -          | 1,939      | 1,939      | N/A    |
| Elgin O'Hare West Bypass                       | 479        | 114        | (365)      | -76.3% |
| Move Illinois & CRP Subtotal                   | \$130,204  | \$88,544   | (\$41,660) | -32.0% |
| "Other" Capital Projects <sup>(2)</sup>        | 23,400     | 12,983     | (10,417)   | -44.5% |
| Capital Program Subtotal                       | \$153,604  | \$101,527  | (\$52,078) | -33.9% |
| Intergovernmental Agreement Reimbursements (3) | -          | (3,007)    | (3,007)    | N/A    |
| Total Capital Program Expenditures             | \$153,604  | \$98,519   | (\$55,085) | -35.9% |

<sup>(1)</sup> Capital Program Actual included \$40,401 thousand in work completed for which payments have not been made as of June 30, 2012.

<sup>(2)</sup> The Other Projects portion of the Capital Program Budget for 2012 totals \$77.2 million, of which \$60 million is anticipated to be earner

<sup>(3)</sup> Intergovernmental Agreement Reimbursements were for work performed in prior periods.

#### **2012 Transactions**

Passenger vehicle transactions projected to decline by 5.9 percent for the year. For the first half of 2012, passenger vehicle transactions declined less than anticipated.

|  | lions) |
|--|--------|
|  |        |
|  |        |

| Month    | Transactions       | % Change<br>2012 to 2011 | Transactions       | % Change<br>2012 to 2011 |
|----------|--------------------|--------------------------|--------------------|--------------------------|
|          | PASSENGER VEHIC    | LES (TIER 1)             | LARGE COMMERCIAL V | EHICLES (TIER 4)         |
| January  | 53.0               | -5.8%                    | 5.0                | 5.0%                     |
| February | 53.2               | 5.2%                     | 5.0                | 11.3%                    |
| March    | 58.9               | -5.0%                    | 5.5                | 1.2%                     |
| April    | 58.2               | -4.0%                    | 5.3                | 3.9%                     |
| May      | 62.7               | -1.3%                    | 5.6                | 5.4%                     |
| June     | 62.9               | -3.6%                    | 5.5                | -1.9%                    |
|          | 349.1              | -2.6%                    | 31.9               | 3.9%                     |
|          | ALL COMMERCIAL VEH | HICLES (TIER 2-4)        | ALL VEHIC          | LES                      |
| January  | 7.0                | 5.4%                     | 60.0               | -4.6%                    |
| February | 6.9                | 11.7%                    | 60.1               | 5.9%                     |
| March    | 7.7                | 2.6%                     | 66.6               | -4.2%                    |
| April    | 7.5                | 5.3%                     | 65.8               | -3.1%                    |
| May      | 8.2                | 8.0%                     | 71.0               | -0.3%                    |
| June     | 8.1                | 0.0%                     | 71.0               | -3.2%                    |
|          | 45.4               | 5.2%                     | 394.4              | -1.8%                    |





### **THANK YOU**