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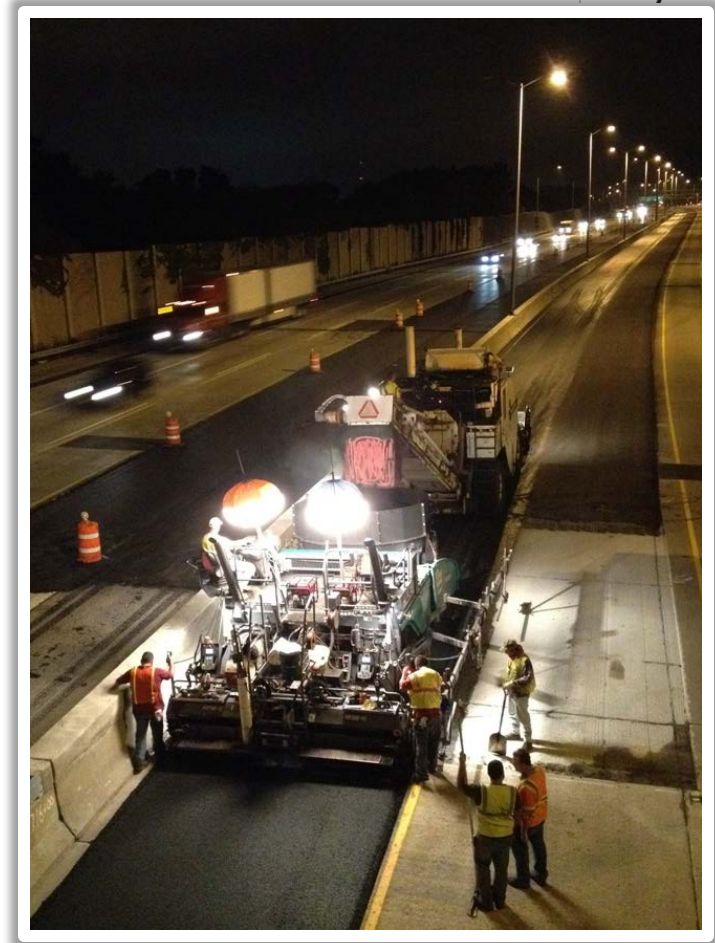
# Small Business Initiative

April 25, 2013

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# Small Business Initiative

- ▶ Ensure that small businesses have an **opportunity to participate** in *Move Illinois*
- ▶ Put small businesses in a **position to grow and succeed** as prime contractors
- ▶ **Two-part approach:**
  1. Small business contracts
  2. Small business goals



# Qualifications

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- ▶ **Businesses with gross revenues of \$10 million or less annually**
- ▶ **Approved on IDOT's list of prequalified bidders**
  - ▶ Required on a case-by-case basis
- ▶ **Registration in the state's Small Business Set Aside Program**
  - ▶ Chief Procurement Officer coordinates
  - ▶ Confirms small businesses are not affiliate companies of a large, established contractors

# Small Business Contracts

- ▶ An **extension of efforts to unbundle contracts**
- ▶ Contract **value of generally less than \$1 million provides best opportunity** for contracts identified specifically for small businesses
- ▶ Schedule of **contracts to be identified by** Engineering and Diversity Departments



# Small Business Contract Goals

- ▶ Provision allows for **goal-setting for small businesses**, just as it does for disadvantaged businesses
- ▶ Goals set on a **project-by-project** basis
- ▶ **No contract value limits**



# Next Steps

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- ▶ **Identify construction contracts for:**
  - ▶ Disadvantaged Business Enterprise (DBE) goals
  - ▶ Small business goals or contracts
  - ▶ Combination of both, DBE and small business goals
- ▶ **Begin with contracts scheduled to advertise in May**
- ▶ **Coordinate outreach efforts to assist small businesses**
  - ▶ Registration assistance for the state's Small Business Set Aside Program
  - ▶ Outreach to construction firms and industry advocacy organizations



THANK YOU