



Illinois Tollway **DIVERSITY**

Driving Economic Opportunities

TECHNICAL ASSISTANCE PROGRAM

*Terry Miller, Chief of Diversity and
Strategic Development*

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OVERVIEW



TECHNICAL ASSISTANCE

- ▶ Designed to prepare emerging and established transportation-related construction and professional services firms to participate on heavy highway contracting opportunities
- ▶ Provides business development assistance to small, diverse and veteran-owned firms for increased business stability and growth in the transportation-related construction industry



TECHNICAL ASSISTANCE

POWERED BY THE ILLINOIS TOLLWAY

Equipping Businesses for Success



TECHNICAL ASSISTANCE

- ▶ Services are customized to the firms' assessed strengths, challenges and needs
- ▶ Programs are self-paced or cohort-based (collaborative group setting)
- ▶ In addition, providers offer support to help firms grow their businesses through networking events and creating partnerships on future contracts, including the Tollway's Partnering for Growth Program



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TECHNICAL ASSISTANCE



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CONSTRUCTION

Guidance and feedback on general business and construction-specific operations.

Examples include:

- ▶ Strategic planning
- ▶ Bid estimating
- ▶ Assistance with obtaining IDOT pre-qualification or certifications
- ▶ Assistance with obtaining bonding/lines of credit
- ▶ Post bid award services (mobilization, project schedules, eBuilder training, required contract submittals)

PROFESSIONAL SERVICES

Guidance and feedback on general business and engineering-specific operations.

Examples include:

- ▶ Statement of Interest preparation
- ▶ Marketing
- ▶ Assistance with obtaining certifications
- ▶ Post award services (project schedules, eBuilder training, required contract submittals)

TECHNICAL ASSISTANCE PROGRAM *UPDATES AND IMPROVEMENTS*

- ▶ Expanded to provide services to professional services firms
- ▶ Increased financial support to remove barriers for emerging firms
- ▶ Desired Return on Investment (ROI) for Program clients includes:
 - ▶ Increased bids submitted, new jobs created, increased bonding/lines of credit, new certifications or IDOT pre-qualification achieved



Chicagoland | Aurora | Rockford | Waukegan



Chicago Downtown

ILLINOIS TOLLWAY SYSTEM VENDOR AREAS

● SERVICE LOCATIONS

Area 1:

Winnebago/Boone/Lee/Ogle/Whiteside

Area 2:

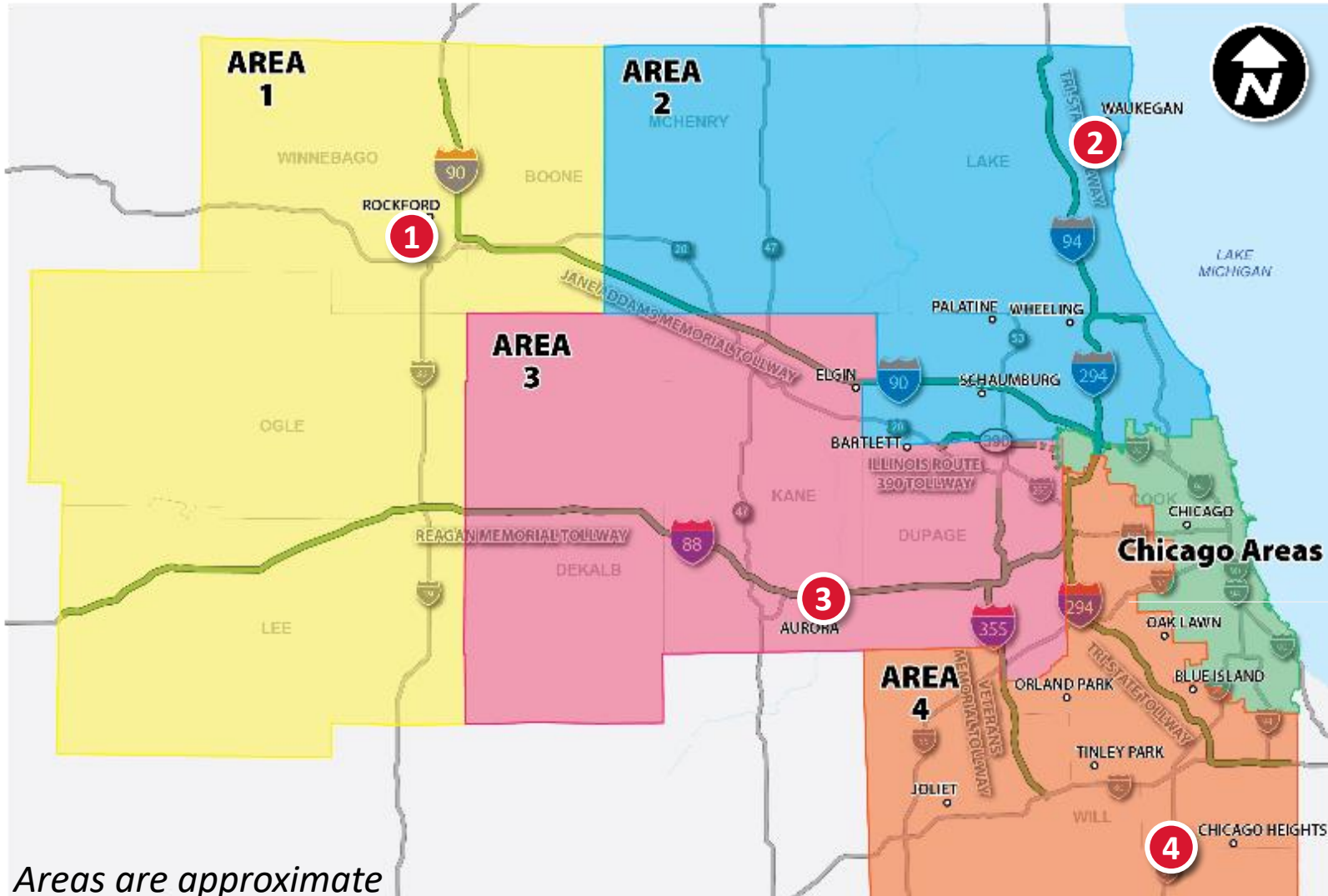
Lake/McHenry

Area 3:

Kane/Dekalb/DuPage

Area 4:

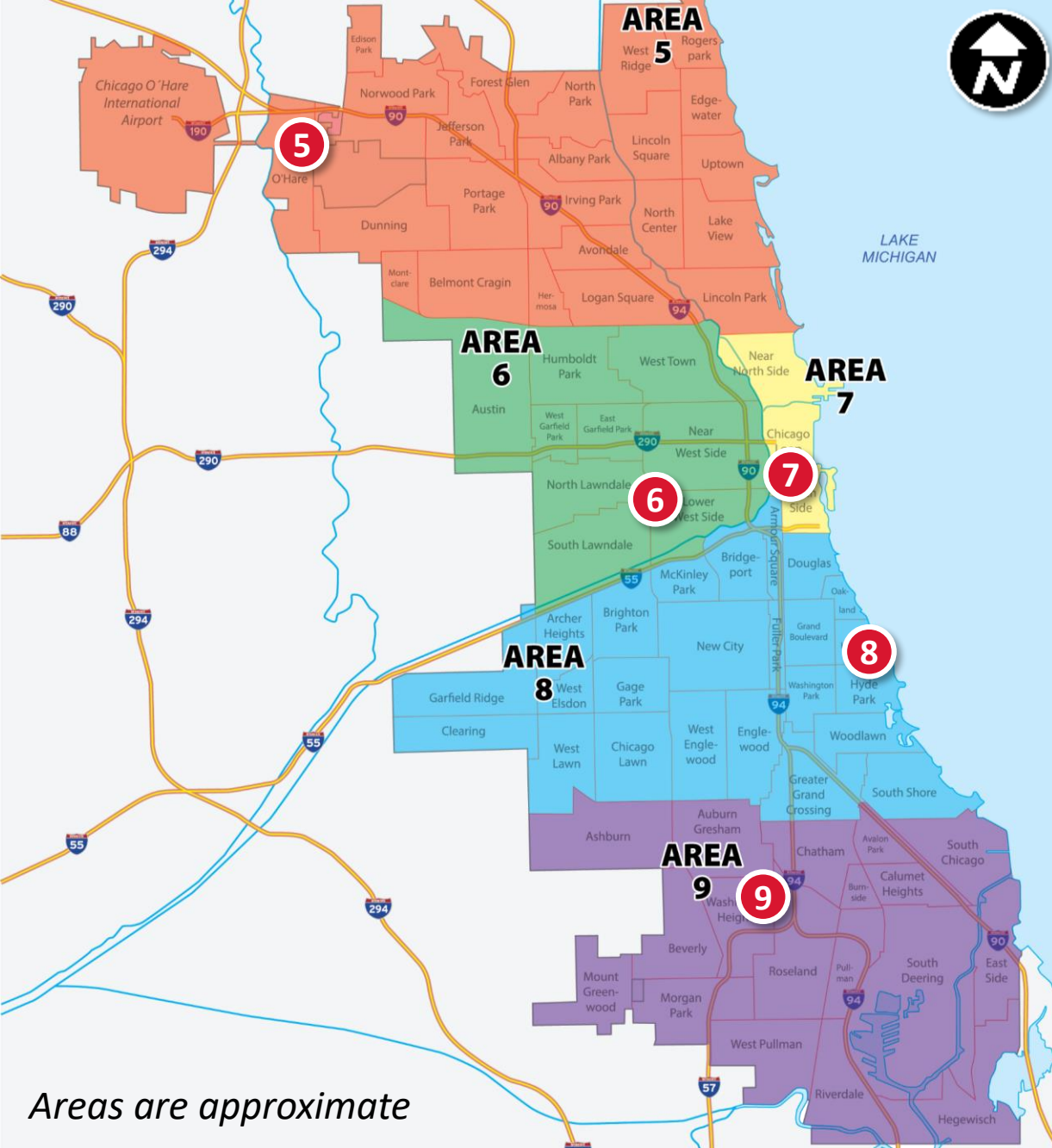
South Suburban-South Cook/Will County



CHICAGO VENDOR AREAS

● SERVICE LOCATIONS

- Area 5: North
- Area 6: West
- Area 7: Chicago East
- Area 8: Mid-South
- Area 9: Chicago





PANEL DISCUSSION

PANEL DISCUSSION – INTRODUCTION



Matt Cooper



Marisol Flores



Chicagoland | Aurora | Rockford | Waukegan



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PANEL DISCUSSION - QUESTIONS

- Can you discuss in detail about the bid submittal support your teams provide?
- Can you describe the types of post-award services your teams provide?
- What kinds of services do you offer to professional services clients?
- So, will I only work with one service provider or will there be an opportunity to work with both Inner City and IHCC?
- Can you describe the intake/assessment process for a new client?
- I worked for a large construction company for more than 10 years and launched my own company within the past year. Am I eligible for assistance?
- Do you have any cohort classes or workshops coming up?

TECHNICAL ASSISTANCE PROGRAM – CALENDAR



I-PASS | PAY-BY-PLATE ▼



Upcoming Technical Assistance Events

Today ◀ ▶ March 2022 ▼

Print Week **Month** Agenda

Sun	Mon	Tue	Wed	Thu	Fri	Sat
27	28	Mar 1	2	3	4	
	1pm 2022 WINTER VIRTUAL COH			1pm GROUP TRAINING FOR PRO		
6	7	8	9	10	11	1
	1pm 2022 WINTER VIRTUAL COH					
13	14	15	16	17	18	1
	1pm 2022 WINTER VIRTUAL COH					
20	21	22	23	24	25	2
	1pm 2022 WINTER VIRTUAL COH					



THANK YOU