



# Illinois Tollway **DIVERSITY**

*Driving Economic Opportunities*

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## **BUILDING FOR SUCCESS**

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### **Rolling Owner-Controlled Insurance Program**

May 23, 2022



# HOUSEKEEPING RULES

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## Housekeeping Rules

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# WELCOME & INTRODUCTIONS

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## Rolling Owner-Controlled Insurance Program

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DBE Program  
Manager

# ROLLING OWNER-CONTROLLED INSURANCE PROGRAM OVERVIEW

## Removing barriers to prime contracting opportunities for small businesses



The ROCIP provides General Liability insurance coverage on small business contracts, removing a barrier for participation on prime opportunities.



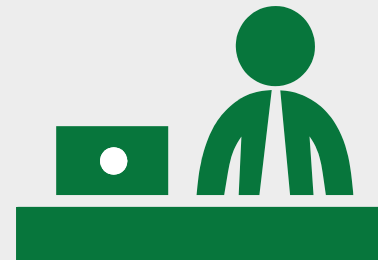
This allows the Tollway to level the playing field for small and diverse businesses and allows more contractors to pursue prime opportunities.

# ROLLING OWNER-CONTROLLED INSURANCE PROGRAM OVERVIEW

## Removing barriers to prime contracting opportunities for small businesses



Through the program, eligible enrolled contractors, subcontractors and vendors are provided liability coverage.



ROCIP aligns with current Tollway small business programs while being flexible enough to be used for emerging and future programs

# TYPES OF COVERAGE

## Types of Insurance Included in Program

### Commercial General Liability

- ✓ \$2 million per occurrence, \$4 million aggregate

### Excess Liability

- ✓ up to \$25 million per occurrence, \$25 million aggregate

### For On-Site

- ✓ \$2 million per occurrence, \$4 million aggregate CGL and Excess Liability only Contractors will still be required to maintain coverages for auto liability, workers compensation, and contractors pollution liability for on-site and off-site exposures, and CGL and excess liability for off-site exposures

# TYPES OF COVERAGE

## Features

### Coverage

- ✓ Coverage for all enrolled contractors, subcontractors with **onsite exposure**

### Limits

- ✓ Limits are on a per-project basis

### Enrollment

- ✓ **Mandatory for all Contractors and Subs**

# Deductible as Outlined in Special Provisions

In the event of an “occurrence” of “bodily injury” or “property damage” or a “personal injury” or “advertising injury offense,” which arises out of or is in any way connected with the Work, whether during construction or after completion of the Work or both, Contractor and/or its Subcontractors are subject to a per-occurrence Contractor Deductible Contribution up to a maximum amount calculated as a percentage of total Contract Value, with total Contractor Deductible Contribution not to exceed \$62,500 per occurrence



# Deductible

## Maximum Deductible Contribution per occurrence

<u>Prime Contract Value</u>	<u>(% of Total Contract Value)</u>
\$100,000 to \$1,000,000	0.50%
\$1,000,001 to \$2,000,000	0.65%
\$2,000,001 to \$3,000,000	0.80%
\$3,000,001 to \$4,000,000	0.95%
\$4,000,001 to \$5,000,000	1.10%
over \$5,000,000	\$62,500

# Deductible

Payment of the Contractor Deductible Contribution shall be deducted from amounts otherwise due the involved Contractor or Subcontractor.

In the event the amounts due to Contractor or Subcontractor are insufficient to cover the allocated amount, Contractor or its Subcontractor shall arrange for direct payment of the allocated amount within fifteen (15) days of demand by Owner.

If the Contractor or Subcontractor fails or refuses to pay the allocated amount, Owner may collect the amount by other means authorized by the Contract or by other means authorized by law.

# Bids Net of Insurance Costs

- Contractor and each sub shall bid the project net of insurance costs
- Contractor shall exclude the cost of program coverages from its bid and ensure all subs excludes as well
- Cost of Program Coverages is defined as the amount of Contractor's and its Subcontractors' reduction in insurance costs due to eligibility for Program coverages, and includes reduction in insurance premiums, related taxes and assessments, markup on the insurance premiums and losses retained through a self-funded program, self-insured retention, or deductible program

# WHAT TO EXPECT

## ROCIP Administration



ROCIP manual will be provided as a part of the bid documents



Winning bidder will receive ROCIP Administrator contact information in the notice of intent email from the Tollway



ROCIP administrator will help winning bidder enroll into the program



Prime is responsible for making sure all subs on contract that have onsite exposure enroll



## HOW TO PARTICIPATE



# HOW TO GET REGISTERED IN SBI

## 1. Register with the state

- ▶ Firms must meet the eligibility criteria and register within the Illinois Procurement Gateway as a small business in order to bid on Tollway SBI contracts
- ▶ Information regarding registration can be found on the Illinois Procurement Gateway at [ipg.vendorreg.com](http://ipg.vendorreg.com)



## 2. Register in the Tollway SBI

- ▶ Complete Tollway application that confirms SBSP registration status with Illinois Procurement Gateway
- ▶ Visit [iltollway.diversitysoftware.com](http://iltollway.diversitysoftware.com) to begin the registration process



# HOW TO SEARCH FOR AN SBI CONTRACTOR



## Search for Registered Contractors

Visit [iltollway.diversitysoftware.com](http://iltollway.diversitysoftware.com) to search for vendors using various criteria:

- ▶ Name
- ▶ Business description
- ▶ Commodity code
- ▶ Contact name
- ▶ Location

### About the System

Learn more about this system and how it works today

Information for Vendors

B2Gnow for Tollway Vendors

### State of Illinois Vendor Directories

Illinois Procurement Gateway (IPG) Registered Vendor Directory

BEP and/or VBP Certification Directory

### Vendor Registration

Search and/or join our database of registered vendors

Apply for / Renew Registration

Search Vendor Directory

### Outreach

Opportunities for vendor involvement

View Outreach Opportunities



# UPCOMING OPPORTUNITIES





# UPCOMING CONTRACTS

## 2 Tier 1 contracts - under \$1 million (bid opening date)

- Maintenance facility access improvements (6/3)
- Roadway structural repairs (9/29)

## 2 Tier 3 contracts - \$3-5 million (bid opening date)

- Earthwork and drainage improvements (9/1)
- Systemwide close circuit TV camera installation (9/30)

## 9 Tier 2 contracts - \$1-3 million (bid opening dates)

- Grading/Drainage/landscape improvements (6/7, 6/30)
- Pavement marking (6/9, 10/4)
- Plaza improvements/Ramp Queue/CCTV equipment replacement (12/1, 12/1; 9/1)
- Demolition (12/6, 12/13)



# BID LETTING SCHEDULE

## Know what's coming



Visit [IllinoisTollway.com](https://www.IllinoisTollway.com), bid-letting schedule updated every 1-2 weeks

**Bids And Bulletins (PSBs)**

**Before You Begin The Bidding Process**

The Toll Highway Act requires that the Tollway advertise procurements above the small purchase threshold in the State of Illinois Procurement Bulletin, which can be found [here](#).

Bid Opening dates are subject to change. Interested firms should check the Tollway's Construction Contract Bid Letting Schedule for updates. The Bid Letting Schedule is updated every Friday.

**BID SCHEDULES**

Construction contract bid openings are streamed online. Final results are available below under "Construction Bid Results."

- Current Construction Bids
- Bid Letting Schedule for Future Projects

**IMPORTANT BIDDING INFORMATION**

- Illinois Tollway Earned Credit Program
- Illinois Tollway Earned Credit Program Special Provisions

For vendor registration and instruction visit the State Board of Elections website or call: 312-814-6440 or 217-782-4141.

**Bid Opening**

**TUESDAY, NOVEMBER 24, 2020 AT 10:30 AM CST**

STEP 1: Go to the [Link here](#)

STEP 2: Complete the registration information within WebEx to join the Webex meeting:

- First Name
- Last Name
- Email address (confirm e-mail address)

Join by video system:  
1779421482@illinois2.webex.com

You can also dial 173.243.2.68 and enter your

**Illinois Tollway Projects**

- Tri-State Tollway (I-294)
- Jane Addams Memorial Tollway (I-90)
- Reagan Memorial Tollway (I-88)
- Veterans Memorial Tollway (I-355)
- Elgin O'Hare (EO)
- Systemwide (S/W)

**Other Agency Major Projects**

- IDOT

**Cost Magnitude Key:**

- A - \$10 - \$25M
- B - \$25 - \$50M
- C - \$50 - \$75M
- D - \$75 - \$100M
- E - \$100M
- U - \$0 - \$10M Unbonded
- U / SA - Set Aside for Small Businesses

**CHICAGO AREA MAJOR TRANSPORTATION AGENCIES**

Located on [Illinois Tollway Website](https://www.IllinoisTollway.com) under *Doing Business* [www.IllinoisTollway.com](https://www.IllinoisTollway.com)

**Information in this document is subject to change.**

ROUTE	TYPE OF WORK	PROJECT DESCRIPTION	PROJECT NUMBER	ADVERTISE DATE	BID OPENING DATE	ESTIMATED BOARD APPROVAL	ESTIMATED NOTICE TO PROCEED	CONTRACT COMPLETION DATE	COST MAGNITUDE (See key)
S/W	Miscellaneous	Systemwide Sign Fabrication and Installation	9228	19-Oct-20	A 24-Nov-20	21-Jan-21	19-Mar-21	30-Dec-23	U
90	Lighting	I-90 Lighting Upgrades and LED Retrofit, MP 12.0 (East Riverside Boulevard) to MP 17.85 (I-39)	4547	5-Nov-20	A 8-Dec-20	21-Jan-21	22-Mar-21	19-Nov-21	USA
294	Rehabilitation	Structural Repairs and Noise Abatement Wall Construction, Tri-State Tollway (I-94), MP 11.6 (Belvidere Road) to MP 25.28 (Lake Cook Road)	4538R	5-Nov-20	A 10-Dec-20	21-Jan-21	22-Mar-21	13-Aug-21	U
EO	Ramp	O'Hare to WB IL Route 390 Ramp Bridge Construction	4722	28-Oct-20	A 15-Dec-20	21-Jan-21	18-Mar-21	27-May-22	U
IDOT		IDOT Bid Letting							
88	Maint. Facility	M-8 Maintenance Facility Westbound Access Road	4544	14-Dec-20	19-Jan-21	18-Feb-21	26-Apr-21	30-Nov-21	USA
S/W	Miscellaneous	Systemwide Fiber Optic Construction	4549	8-Dec-20	21-Jan-21	18-Feb-21	15-Apr-21	15-Jun-22	USA
EO	Fabrication	Steel Beam and Bearing Fabrication	4719	17-Dec-20	29-Jan-21	18-Mar-21	12-May-21	TBD	C
355	Repairs	Structural Repairs, I-355, MP 23.4 (22nd Street) to MP 29.8 (Army Trail Road)	4256-2	5-Jan-21	4-Feb-21	18-Mar-21	17-May-21	TBD	U
294	Replacement	Replacement of Pedestrian Crossing Bridge over I-294	TBD(4424-1)	6-Jan-21	17-Feb-21	15-Apr-21	14-Jun-21	25-Aug-22	U





## AVAILABLE RESOURCES



# SMALL BUSINESS RESOURCES

## Tollway Website



[Doing Business](#) > [Diversity](#) > [Small Business Initiative](#)

## Small Business Initiative

### Program Goal

The Illinois Tollway Small Business Initiative is intended to increase opportunities for small construction participants on Tollway construction contracts.

### Program Overview

The Small Business Initiative puts small businesses in a position to succeed and grow by:

- Identifying select construction contracts, generally with values of approximately \$5 million or less, businesses to perform as prime contractors
- Establishing diversity goals for select construction contracts on a project-by-project basis

### Who Can Participate?

Firms must be registered with the [State of Illinois](#) as a small business and meet the following criteria:

- Gross revenues of \$14 million or less annually
- Meet specifications that may include prequalification with either the [Illinois Department of Transportation](#) or the [Illinois Capital Development Board \(CBD\)](#), which will be determined on a project-by-project basis

## Technical Assistance Program

Participants receive customized business development assistance to build financial understanding and business plan development for increased business stability and growth in the transportation construction industry

### TECHNICAL ASSISTANCE PROVIDERS

- ▶ Inner City Underwriting
  - ▶ Matt Cooper
  - ▶ [mcooper@icutechassist.net](mailto:mcooper@icutechassist.net)
- ▶ Illinois Hispanic Chamber of Commerce
  - ▶ Marisol Flores Coronel
  - ▶ [mflores@ihccbbusiness.net](mailto:mflores@ihccbbusiness.net)



# QUESTIONS AND ANSWERS

# DIVERSITY AND STRATEGIC DEVELOPMENT

## Programs

- ConstructionWorks
- Diversity Webinar Series
- Earned Credit Program
- Partnering for Growth Program
- ROCIP
- Small Business Initiative
- Technical Assistance Program

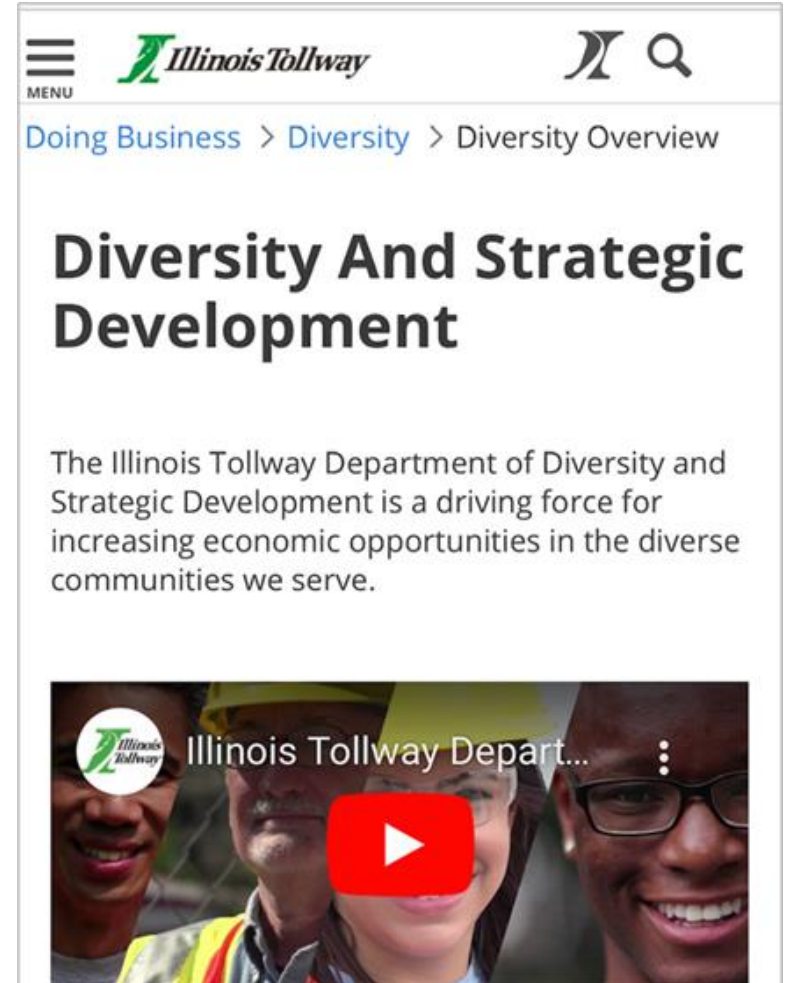
## Initiatives

- Virtual outreach sessions
- Training webinars
- Contracting opportunity emails

## Register for Tollway Diversity alerts!

- [lpnce@getipass.com](mailto:lpnce@getipass.com)

Visit [illinoistollway.com](http://illinoistollway.com) to get started



The screenshot shows the Illinois Tollway website's Diversity and Strategic Development page. At the top, there is a navigation bar with the Illinois Tollway logo, a search icon, and a menu icon. Below the navigation bar, the breadcrumb trail reads "Doing Business > Diversity > Diversity Overview". The main heading is "Diversity And Strategic Development". Below the heading, there is a paragraph of text: "The Illinois Tollway Department of Diversity and Strategic Development is a driving force for increasing economic opportunities in the diverse communities we serve." At the bottom of the screenshot, there is a video player with a red play button and a thumbnail image showing four diverse people smiling. The video title is "Illinois Tollway Depart...".



# THANK YOU