

# EJM Engineering Inc.

## Joan Berry, President



**E**JM Engineering Inc. President Joan Berry demonstrated a high aptitude for engineering as far back as junior high school. However, Joan's counselors suggested that she pursue a career more appropriate for a young lady: French music.

But, Joan chose to ignore the social conventions and follow her own path. In 2004, after years of working in planning and capital programming, Joan and her business partner acquired EJM Engineering, a certified woman-owned business offering expert engineering, planning and consulting services.

As president, Joan worked to establish the firm's reputation in the engineering world. From 2005 to 2012, EJM Engineering won a total of 18 Tollway contracts, including one as a prime, and went from hiring entry-level staff to landing highly experienced professionals. With a deeper bench of talent, EJM Engineering has expanded its services from lighting design and traffic engineering to bridge inspection, civil design and project management.

Due, in large part, to a contract for the recent Tri-State Tollway (I-294) Roadway and Bridge Rehabilitation Project, the firm's staff grew from 25 to 41 employees and revenues increased \$4 million over two years. Direct salaries also jumped by \$1.3 million which pumped an estimated \$5.2 million into local economies.

*"Our goal has been to take advantage of the opportunities the Tollway provides and become a competitive and valuable member of the engineering community. The Tollway has given us an opportunity to grow and be a partner in its success."*



Joan Berry (center left) and the staff of EJM Engineering Inc.

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